



# UCA GENERAL INSURANCE SERVICES

**"Service Is Our Strength"™**

**Newsletter - Winter 2009**

## UCA Website - New & Improved Features

We now offer fillable applications on our website that you can submit to your underwriter with just one click. Simply go to [www.ucageneral.com](http://www.ucageneral.com) and click on applications. Select your underwriter from the list, fill out the appropriate app and click submit. It will automatically end up on your underwriters desktop. We also have new and updated information regarding all the programs we write here at UCA General Insurance Services. So please visit us online at [www.ucageneral.com](http://www.ucageneral.com).

## To Better Serve Your Needs...

Our Brokers are familiar with the many products we write at UCA, including Restaurants, Hotels & Motels, Condo & Home Owner Associations, Shopping Centers and more. But do you know we also write **Commercial Auto and Umbrellas?** The rates are very competitive, and EZ-Pay is also available. You can also use our new Premium Indication application, which is available on our website.

## California Call To Action - Attention Brokers!

Activist Harvey Rosenfield is trying to take money out of your pockets. On September 3, 2009 he sent a proposed statewide ballot measure, entitled "The Stop Insurance Overcharges Act" to the Attorney General of California, Jerry Brown.

It proposes a change in the Insurance Code and states in section 1861.26 (a) "A person who offers or sells insurance pursuant to Insurance Code section 33 and d1623 and charges a broker fee in connection with an insurance transaction shall be prohibited from collecting any commission paid by an insurance company or its agent in connection with that transaction."

In short, sell a policy in California and get commission or a fee. **Not Both.**

You can reach Harvey Rosenfield at <http://www.harveyrosenfield.com/> or Attorney General Brown at <http://www.ag.ca.gov/>

## Contact Us

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Visit us on the web at: [www.ucageneral.com](http://www.ucageneral.com) and [www.pacificexcess.com](http://www.pacificexcess.com)

## Pacific Excess Insurance Marketing

*Standard - Excess & Surplus - Workers' Compensation Markets*

The Specialty Division of UCA General has been spun off to a new Excess & Surplus Lines Brokerage. We have the markets you need, improved service with faster responses & fast quotes, and open-minded underwriters waiting for your submissions. Headed by insurance veteran Barry Woltmon, we can place all your risks and deliver the service you require. Call today or visit us on the web at [www.pacificexcess.com](http://www.pacificexcess.com).



*Barry Woltmon, Sr. VP*

### **Workers' Compensation is HOT**

Our hot list continues to include: 24 hour Gas Stations/Mini Marts, Restaurants, Clothing Manufacturers, Golf/Country Clubs, Grocery Stores, Retail Stores, Wholesalers and much, much more. Send us your applications before your competing brokers do!

### **WOW! 15% Commission - REALLY!**

On all Scottsdale new business (new to UCA/Pacific Excess). But wait! We're still offering 20% on Vacant Property! Hurry! Hurry!

## ***UCA NEWS FLASH!***

**Shopping Center Program: Vacancy % allowance increased.**

**Office Building Program: Newly constructed, vacant building acceptable.**

### **BRANCH OFFICES:**

San Diego Branch - 2820 Camino Del Rio S., Suite 104, San Diego, CA 92108	800-549-8497
Gilroy Branch - 449 Leavesley Road, Suite E, Gilroy, CA 95020	800-747-0640
Arizona Branch - 8777 E. Via De Ventura, Suite 135, Scottsdale, AZ 85258	888-922-1344
Nevada Branch - 1850 E. Sahara Avenue, Suite 210, Las Vegas, NV 89104	800-791-9445
Washington Branch - 12835 Bel-Red Road, Suite 310, Bellevue, WA 98005	800-981-6212

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