



# UCA GENERAL INSURANCE SERVICES

*"Service Is Our Strength"™*

Newsletter - Summer 2010

## EPLI Now Available on UCA Programs

Offering EPLI to your clients will reduce your E&O exposure! And now we've made it easy to get EPLI coverage for your clients by automatically including an EPLI quote on all your new and renewal Program quote sheets.

- Claims Made endorsement on UCA policies
- \$100,000 minimum coverage (*higher limits available*)
- Enhanced coverage with third party coverage
- Attorney inquiry line available

Call your underwriter today for all the details!

## Congratulations Colleen Barcelos

Please give a warm welcome to Colleen Barcelos our new Underwriter at UCA General. Colleen has been with UCA for over 11 years and is very familiar with all the programs we write. As your underwriter, she will assist you with all your program business and can be reached at 800-222-5582 x1132 or via email at [cbarcelos@ucageneral.com](mailto:cbarcelos@ucageneral.com).



## CASH IS BACK!

Since January we have been promoting an incentive program at the Home Office for both UCA and Pacific Excess called CASH IS BACK. For every five pieces of new business you bind with UCA or PEIM per month, you'll receive a \$100 CASH bonus\*. We'll tally up both UCA and Pacific Excess business, so whatever the risk, let us have a chance to write it! Send in your applications today!

*\*This program applies to brokers who are assigned to our home office. Branch Offices have a similar bonus program in place, contact your Branch Manager for details.*

## Contact Us

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**On The Web:**

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[www.pacificexcess.com](http://www.pacificexcess.com)

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**Home Office:**

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Visit us on the web at: [www.ucageneral.com](http://www.ucageneral.com) and [www.pacificexcess.com](http://www.pacificexcess.com)

# Pacific Excess Insurance Marketing

**Standard - Excess & Surplus - Workers' Compensation Markets**

## **PPIG Acquires Priority Insurance Underwriters**

Pacific Pioneer Insurance Group, Parent Company of UCA General and Pacific Excess is pleased to announce the acquisition of the business of Priority Insurance Underwriters. Priority (PIU) located in Arizona, is a wholesale broker doing business throughout all the Western and some Mid-West States. This acquisition will broaden the UCA and Pacific Excess territories.

In addition to actively seeking new acquisitions, Pacific Excess has obtained many valid markets to provide our Brokers the best programs with competitive prices. Our newest partners are Penn America/Penn Star, Capital Indemnity/Capital Specialty and Century Surety.

## **Adult Day Care Program**

With the Baby Boom generation reaching retirement age, Adult Day Care and Retirement Homes are a fast growing business. Pacific Excess has a competitive program which covers all types of facilities and centers. Call your Underwriter or download an application online at [www.PacificExcess.com](http://www.PacificExcess.com).

## **We Still Offer 20% Commission on Vacant Property!**

Pacific Excess still pays 20% Commission on ALL California Vacant Property placed with us through Scottsdale Insurance. Take advantage of this higher commission while it lasts!

### *The program offers:*

- Limits up to \$3M/3M GL on Commercial Risks
- Mono Line or Package
- Short Term Coverage (3, 6, 9 or 12 Months)
- Vacant Buildings - Commercial or Residential
- Unoccupied Buildings - Commercial or Residential
- Buildings Undergoing Renovation
- Vacant Factories.... and much more!



### **BRANCH OFFICES:**

San Diego Branch - 2820 Camino Del Rio S., Suite 104, San Diego, CA 92108

Gilroy Branch - 449 Leavesley Road, Suite E, Gilroy, CA 95020

Arizona Branch - 8777 E. Via De Ventura, Suite 135, Scottsdale, AZ 85258

Nevada Branch - 1850 E. Sahara Avenue, Suite 210, Las Vegas, NV 89104

Washington Branch - 15215 52nd Ave., Suite 24, Tukwila, WA 98005

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SERVING AZ, CA, NV, NM, UT, ID, OR, & WA "Service is our Strength"™